**Accident Sickness and Unemployment Recommendation**

INSTRUCTION TO USER – The following section has been designed for inclusion within a report generated by the PPOL Suitability Report Builder. In the first instance, you will need to use the PPOL Report Builder to create a report including an Introduction section and any other required sections in the usual way. Once you have downloaded the report created via PPOL to Word, simply copy and paste the section below into the report as appropriate and then simply edit the text to reflect your individual requirements.

It is also recommended that you include the accompanying Risk warnings within the Appendix of the resultant report. The text has been colour coded to aid with your understanding. Where the text is highlighted in blue this tends to suggest that the text may not be appropriate in all instances, and you may need to delete some or all of it. Where the text is highlighted in red, this will require your input.

I understand you wish to establish suitable protection to:

* Provide a regular income in the event of you being unable to work in the event of an accident or sickness
* Provide a regular income in the event of your unexpected unemployment
* Provide a lump sum in the event of your accidental death or bodily injury
* Provide a regular income to meet your mortgage commitment in the event of accident, sickness or unexpected unemployment

To this end, I have recommended an **Accident, Sickness and Unemployment (ASU) insurance policy** for the following reasons:

* The selected product best reflects your stated needs and objectives
* It is the cheapest form of insurance which meets your stated needs and objectives
* You are not covered by an employer’s scheme
* It will protect your income should you become unable to work as a result of accident or illness. You can also receive lump sums in the event of a disability or death
* It will protect your income should you become unemployed
* Your mortgage repayments are a significant financial commitment. With an ASU policy, you can protect your monthly repayments should you lose your job through no fault of your own or if you become unable to work as a result of accident or illness

**Payment Period**

ASU policies do not pay a monthly benefit indefinitely, otherwise, there is the risk that this creates a disincentive for people to return to work. Consequently, plans are widely available that protect your monthly commitments for a maximum period of either 12 or 24 months.

You confirmed you required a payment period of <INSERT> months. You understand that this payment period is the maximum length of time that the Insurer will pay the monthly benefit amount in the plan. If you are still not working after this period ends, **the insurance benefits will stop.**

**Waiting Period**

In order to reduce your premium, you can select your own “waiting period” i.e. the period of time during which the Insurer does not pay the monthly benefit amount. For example, you may decide that you could afford your mortgage repayment for a period of 4 weeks if you were made unemployed. Alternatively, you may have sufficient savings to pay your mortgage for a period of say 8 weeks - The longer the waiting (or deferred) period, the lower the monthly premium.

You confirmed that you could afford to pay your mortgage commitments for <INSERT> weeks and the deferment period has been set accordingly.

**Accident Cover**

The insurer will pay a lump sum if you suffer bodily injury during the period of insurance which results in any of the following:

* Death
* Loss of sight in one or both eyes
* Loss of a limb

• Permanent total disability

* <ADD ADDITIONAL OPTIONS HERE>

Please see the policy schedule for details of definitions and exclusions.

**Sickness Cover**

Generally, the benefits on most plans are based on a percentage of your weekly / monthly income. The policy will pay out a specified weekly / monthly benefit if you are temporarily or totally disabled, usually for a period up to 12 or 24 months from the date of the accident or other period agreed.

**Unemployment Cover**

The policy will pay out a specified weekly / monthly benefit in the event of you becoming unemployed. Please see the policy schedule for details of definitions and exclusions.

**Summary of Recommendation**

Having researched the marketplace, I have recommended the following:

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| **Life Assured** | **Provider** | **Type of Premium** | **Monthly Premium** | **Total Premium over Term** | **Sickness Cover** | **Accident Cover** | **Unemployment Cover** |
|  |  |  |  |  |  |  |  |
| **Insert**  | Insert | Insert | Insert | Insert | Insert | Insert | Insert |

*Please be aware in the event of a claim, the selected cover level(s) may not be sufficient to meet all your financial requirements. However, I confirm that the cover shown above was deemed acceptable at this time. Ideally this should be sufficient to cover to at least meet your normal monthly mortgage repayment and related life assurance, endowment, or investment* *contracts.*

I have recommended the above for the following reasons:

* They offer a competitive premium for the policy required
* The <INSERT> research tool I have used to review the market place showed them to be offering the most suitable and competitive product to meet your needs and objectives
* They are well established and financially strong
* They have provided us and our clients with an excellent service in the past
* They are known for having a good claims history and paying claims quickly
* <ADD ADDITIONAL OPTIONS HERE>

Please be aware the premium quoted is for illustrative purposes only and is subject to the procedure of underwriting. Please note the policy will acquire neither a maturity, nor a surrender value at any time.

The Key Facts Policy Summary provided explains precisely what you are and are not covered for. I would draw your attention to the correct procedures to be carried out in the event of a claim and to the main conditions excluded by the policy, as well as the section that highlights any possible disadvantages of affecting this policy.

It is important to emphasise that you must disclose any facts which are material to your application for insurance. Failure to do so could result in the Insurer rejecting any subsequent claim. I would also draw your attention to the fact that you should notify the insurer of any material change to your circumstances, such as a change in your country of residence.

**APPENDIX**

**Risk Warnings**

**General**

* The recommendations are based on current taxation, law and practice all of which may be subject to change.
* Any quotations provided are for illustration purposes only and are not guaranteed.
* For a full explanation of the charges and how they affect the plan, please refer to the personalised illustration and Key Features document(s).

**Accident Sickness & Unemployment**

* This contract will acquire neither a maturity, or surrender value at any time.
* Your final premium will be subject to underwriting.
* The Insurance Company will not pay out if you do not provide them with any information they request or if the information you do provide is incorrect.
* If you do not pay your premiums, your plan will end and you will get nothing back.
* If you are aged over 65, are self-employed or have been in your job less than six months, it may be difficult to buy ASU cover